

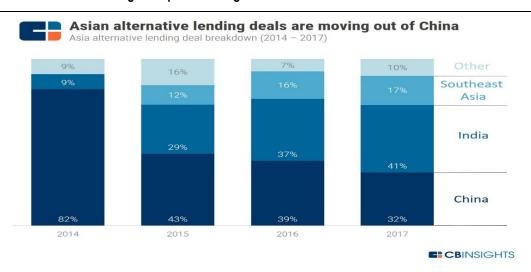
# Global FinTech Weekly

Tuesday Jan 23, 2018



# Chart of the week - India and ASEAN alt lending deals are gaining momentum

Figure 1: Asia alternative lending startup fund raising breakdowns



Source: CB Insights

According to CB Insights, in 2017, India received the largest percent of Asia's deal count at 41%. China was second at 32%, and Southeast Asia followed with 17% of total deals. Overall, China saw a 15% decline in total alt lending deals from 2016 to 2017.

For the past few years, China has been the dominating destination for alternative lending deals, but as China market matures along with increasing regulatory scrutiny, investors are looking elsewhere. India's financial inclusion campaign (Jan Dhan Yojana) and Indonesia's clarification of P2P lending rules are fueling investment in alternative lending deals.

Michelle Li +852 3163-3383 michelle.li@amtdgroup.com

# News of the week

#### Jan 17, 2018

# Microlender Qudian Steers into Auto Financing

Qudian

China

Chinese online credit service provider Qudian has steered into auto-purchase financing, expanding its business focus after the government ratcheted up scrutiny of the microloan sector. New York-listed Qudian unveiled Dabai Auto, a financial leasing service platform for auto buyers. Dabai Auto will target car buyers who have been underserved by traditional financing providers in the world's largest auto market, said Qudian.

Source: Caixin

Our view

We believe this indicates Qudian's strategic shift out of payday loans without specified usage and are not embedded in purchase scenes.

#### Jan 18, 2018

#### Alibaba

#### China

#### Ant Financial Launches New Consumer-credit Backed Securities

China's Ant Financial Services Group has issued new consumer credit-backed securities to institutional investors and the securities after pausing such fundraising for over one month. Ant Financial said it will increase capital and take other actions including business cooperation to gradually reduce its leverage ratio to meet regulatory requirements.

Source: 01Caijing

#### Our view

However, only Huabei ABS is relaunched while very likely Jiebei ABS is not encouraged by regulators. Huabei is the installment credit product on Alipay while Jiebei is the payday loan product.

# Jan 18, 2018 Paipaidai

**Blockchain** 

# Paipaidai Shares Soar on News of Creating Blockchain Research Lab

The shares of Paipaidai soared more than 12 percent at the opening bell in New York as the company announced that it plans to invest RMB 1 billion over the next three years in a new Smart Finance research center.

Source: Sina

# Jan 17, 2018

## Legend Holdings-backed Microlender Claims No Liquidity Crisis

Yilongdai, a microlender mainly offering loans to SMEs in agriculture sector, under frequent media coverage on its liquidity crisis, released a public statement Wednesday night about the company's shareholder structure, leadership changes and liquidity crisis rumor.

Source: 01Caijing

# **Legend Holdings**

China

#### Jan 17, 2018

Varo

US

# Varo Money Raises \$45 Million for Mobile Banking without Fees

Varo Money has raised \$45 million led by private equity giant, Warburg Pincus and The Rise Fund, a global impact fund that's part of another private equity firm, TPG. (That's the one U2's Bono is involved with). Investors believe there's a huge market opportunity to disrupt big banks and build a more cost-effective and consumer-friendly platform that appeals to Millennials.

Source: TechCrunch

#### Jan 17, 2018

Cryptocurrency

**BitConnect** 

## How BitConnect Pulled the Biggest Exit Scheme in Cryptocurrency

In a menacing turn of events yesterday, Bitcoin investment lending platform BitConnect abruptly announced it is shutting down its lending and exchange services. But while this sudden "curveball" might have come as a massive surprise for thousands of gullible investors, the writing was on the wall all along.

Source: TNW

Our view

BitConnect has long been criticized of as a "ponzi scheme". The cryptocurrency world is likely to see a strong law enforcement year of 2018.

#### Jan 17, 2018

**Blockchain** 

China

## Shenzhen Exchange to Clamp down on Claims of Blockchain Expertise

Shenzhen Stock Exchange, one of China's two major bourses, issued a warning notice on Tuesday evening saying it would punish any company that uses the buying of blockchain-related stocks, or falsely claims to be developing blockchain business models to hype up their own share performance.

Source: SCMP

# Jan 17, 2018

#### Cryptocurrency

# U.S. Warns Investors over Venezuela's 'Petro' Cryptocurrency

The U.S. Treasury Department on Tuesday warned that Venezuela's proposed "petro" cryptocurrency could violate sanctions against the OPEC nation's socialist government, a statement that could dent investor appetite for the soon-to-be-launched token.

Source: Reuters

# Jan 17, 2018

ICO

Israel

# Israel Releases Draft Plan for Taxing ICOs

Israel's government has published draft circular outlining possible approaches to taxing the proceeds of initial coin offerings (ICOs). Released Wednesday, the draft circular from the Israel Tax Authority proposes imposing a value-added tax (VAT) on ICOs, differentiating them into two types: service transactions and sales transactions.

Source: CoinDesk

#### Jan 18, 2018

#### Cryptocurrency

South Korea

# Korean Regulator Investigating Staff Insider Trading of Cryptocurrencies

An official from South Korea's Financial Supervisory Service (FSS) has reportedly said that an investigation is underway into claimed insider trading within his organization. Choi Heung-sik, governor of the FSS, said the regulator – an executive arm of the Financial Services Commission – will make public any findings on the allegations of illegal trading of cryptocurrency by one of its staff members.

Source: CoinDesk

## Jan 18, 2018

#### IMF Calls for Global Talks on Cryptocurrencies

## Cryptocurrency

The International Monetary Fund is calling for global coordination on cryptocurrencies as it warned of the risks from surging prices. "Greater international discussion and cooperation among regulators, yes, would be helpful," IMF spokesman Gerry Rice told reporters Thursday in Washington.

Source: Bloomberg

#### Jan 19, 2018

Cryptocurrency

US

## SEC Says Bitcoin Funds Raise 'Investor Protection Issues'

The U.S. securities regulator on Thursday raised alarm about the safety of bitcoin-themed investments, telling the fund industry they want answers to their concerns before endorsing more than a dozen proposed products based on cryptocurrencies.

Source: Reuters

#### Jan 19, 2018

Cryptocurrency

China

# PBoC Reportedly Orders Payment Services to Stop Serving Crypto Traders

The Business Administration Department of the People's Bank of China (PBoC) has reportedly issued a document today requiring payment providers in Beijing to stop facilitating cryptocurrency trading activities.

Source: 01 Caijing

#### Jan 17, 2018

**Online Lending** 

China

# Chinese Micro Lender Halts its Fundraising

A boom in asset-backed securities issued by micro-lenders aiming to expand in China's fast-growing online credit market looks set to slow this year amid growing regulatory scrutiny. The volume of securities backed by consumer loans has dropped nearly 90% last December compared with the figure in previous month.

Source: BBT News

Our view

Consumer credit backed ABS volume is likely to shrink significantly in 2018 as ABS will be included in the leverage ratio of microloan lenders.

#### Jan 17, 2018

E-payment

China

# **Shanghai Metro to Accept Mobile-App Payments**

Beginning Saturday, Shanghai's subway passengers will be able to use a mobile app to pay their fares. QR code-readers are being installed in all 389 metro stations in the city, which will allow passengers to use an app developed by metro operator Shanghai Shentong Metro Group. The app – dubbed "Metro daduhui" – will connect to the payments systems of Alipay and China UnionPay, the operator said in a statement.

Source: Caixin

#### Jan 17, 2018

Payday Loan

China

# Payday Lending Struggling in Tightening Regulation

In November, China announced its intention to crack down on micro lenders and stopped local governments granting regulatory approval for new companies. China payday loan industry is adapting with the tough new regulatory environment but the future seems less promising with increasing competitions from banks.

Source: BBT News

#### Jan 18, 2018

**Blockchain ETF** 

#### Blockchain ETFs Join Crypto Gyrations in Wild Early Session

The first two blockchain ETFs look to have a lot in common with their crypto cousins, at least when it comes to wild price swings. Shares of the two took a bumpy ride in pre-market trading Thursday, with Reality Shares Nasdaq NexGen Economy ETF, symbol BLCN, surging as much as 24 percent before opening little changed. Amplify Transformational Data Sharing ETF, ticker BLOK, jumped nearly 20 percent only to barely budge at the open.

Source: Bloomberg

Jan 19, 2018

**Bitcoin** 

# Nobel Laureate Says Bitcoin is More Likely to 'Totally Collapse'

Bitcoin will likely "totally collapse," Nobel Prize-winning economist Robert Shiller has told CNBC, adding that it reminds him of "tulip mania" centuries ago in the Netherlands. The Yale University professor said there are "bubbles everywhere," not just in bitcoin, and added that he "doesn't know what to make of bitcoin ultimately."

Source: CNBC

#### IMPORTANT DISCLOSURES

#### **Analyst Certification**

I, Michelle Li, hereby certify that (i) all of the views expressed in this research report reflect accurately my personal views about the subject companies and their securities; and (ii) no part of my compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed by me in this research report, nor is it tied to any specific investment banking transactions performed by AMTD Global Markets Limited.

#### **AMTD Global Markets Limited**

Address: 23/F & 25/F, Nexxus Building, No. 41 Connaught Road Central, Central, Hong Kong

Tel: (852) 3163-3288 Fax: (852) 3163-3289

#### **GENERAL DISCLOSURES**

The research report is prepared by AMTD Global Markets Limited and is distributed to its selected clients.

This research report provides general information only and is not to be construed as an offer to sell or a solicitation of an offer to buy any security in any jurisdiction where such offer or solicitation would be illegal. It does not (i) constitute a personal advice or recommendation, including but not limited to accounting, legal or tax advice, or investment recommendations; or (ii) take into account any specific clients' particular needs, investment objectives and financial situation. AMTD does not act as an adviser and it accepts no fiduciary responsibility or liability for any financial or other consequences. This research report should not be taken in substitution for judgment to be exercised by clients. Clients should consider if any information, advice or recommendation in this research report is suitable for their particular circumstances and seek legal or professional advice, if appropriate.

This research report is based on information from sources that we considered reliable. We do not warrant its completeness or accuracy except with respect to any disclosures relative to AMTD and/or its affiliates. The value or price of investments referred to in this research report and the return from them may fluctuate. Past performance is not reliable indicator to future performance. Future returns are not guaranteed and a loss of original capital may occur.

The facts, estimates, opinions, forecasts and any other information contained in the research report are as of the date hereof and are subject to change without prior notification. AMTD, its group companies, or any of its or their directors or employees ("AMTD Group") do not represent or warrant, expressly or impliedly, that the information contained in the research report is correct, accurate or complete and it should not be relied upon. AMTD Group will accept no responsibilities or liabilities whatsoever for any use of or reliance upon the research report and its contents.

This research report may contain information from third parties, such as credit ratings from credit ratings agencies. The reproduction and redistribution of the third party content in any form by any mean is forbidden except with prior written consent from the relevant third party. Third party content providers do not guarantee the timeliness, completeness, accuracy or availability of any information. They are not responsible for any errors or omissions, regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability of fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content. Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the suitability of securities for investment purposes, and should not be relied on as investment advice.

To the extent allowed by relevant and applicable law and/or regulation: (i) AMTD, and/or its directors and employees may deal as principal or agent, or buy or sell, or have long or short positions in, the securities or other instruments based thereon, of issuers or securities mentioned herein; (ii) AMTD may take part or make investment in financing transactions with, or provide other services to or solicit business from issuer(s) of the securities mentioned in the research report; (iii) AMTD may make a market in the securities in respect of the issuer mentioned in the research report; (iv) AMTD may have served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this research report or may be providing, or have provided within the previous 12 months, other investment banking services, or investment services in relation to the investment concerned or a related investment.

AMTD controls information flow and manages conflicts of interest through its compliance policies and procedures (such as, Chinese Wall maintenance and staff dealing monitoring).

The research report is strictly confidential to the recipient. No part of this research report may be reproduced or redistributed in any form by any mean to any other person without the prior written consent of AMTD Global Markets Limited.