

Market Comment

The market may underestimate the possibility of a potential trade war

Stock market hasn't priced in the increasing possibility of a trade war

On March 1, 2018, President Trump proposed that the US would impose 25% import tariffs on steel and 10% on aluminum. It is hardly surprising that the tariffs will come after Trump was elected to be president. Today, Gary Cohen, Trump's top economic advisor and an advocate for free trade has resigned. This may leave an imbalance in the administration with an unopposed group of officials supporting trade tariffs which may lead to potential escalation of trade tension and an all-out trade war. Although a trade war may end up in a lose-lose situation for China and the US, we are concerned that the stock market may have underestimated such possibility. HSI is on 11.7x 12mth fwd PE, vs an 8.9x-14.4x range in last 5 years; and HSCEI is on 9.9x 12mth fwd PE vs a 5.6x-10.7x range in past 5 years. Market consensus still forecasting an 26% EPS growth in 2018 and 14% EPS growth in 2019 for HSI. We believe the EPS estimation has not fully implied the impact of the trade war.

Intellectual property related sanctions could be the next move

According to Bloomberg, Trump is considering clamping down on Chinese investment in the US and proposing broad range of Chinese imports to punish alleged improper transfer of intellectual property – a Section 301 Action in coming weeks.

Implication on the US economy and China economy?

The lack of a compatible supply chain in the US and current full employment rate is likely to lead to higher inflation rather than higher output, and hurt US manufacturers that used to depend on supply chain around the world.

For China economy, impact on steel and aluminum is manageable as steel exported to the US is only 1.6% of total steel export and aluminum exported to the US is 16% of total exported aluminum. Following sectors are potentially subject to higher tariff: telecom equipment (60% China exports account for total US imports in telecom equipment section), household equipment (53%), Toys and baby carriages (91%), lighting (64%) and footwear (56%).

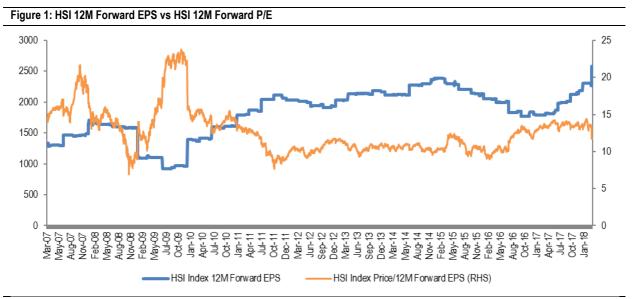
Other trading partners could take actions as well

Trump also mentioned tariff for European car in the US. We believe if the tariff is settled, Germany would be the biggest victim of European car tariff. European Union (EU) is preparing counter tariff on US products, fighting back to US steel tariff. According to Bloomberg, EU is highly likely to lift tariff to 25% for consumer, agricultural and steel products, if Trump would apply its tariff threat.

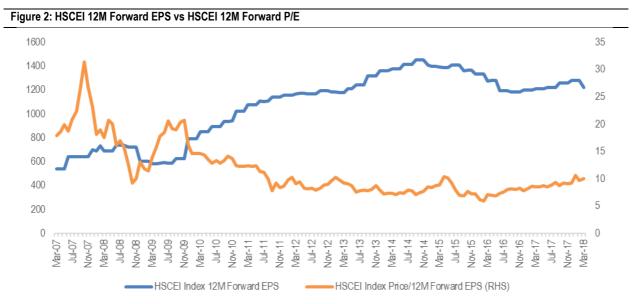
Donald Yu Analyst +852 3163 3384 Donald.Yu@amtdgroup.com

Max Liang
Analyst
+852 3163 3384
Max.Liang@amtdgroup.com

Michelle Li Analyst +852 3163 3383 Michelle.Li@amtdgroup.com March 7, 2018 AMTD Research



Source: Bloomberg, AMTD Research



Source: Bloomberg, AMTD Research

March 7, 2018 Fixed Income Research

GENERAL DISCLOSURES

AMTD Global Markets Limited

Address: 23/F & 25/F, Nexxus Building, No. 41 Connaught Road Central, Central, Hong Kong

Tel: (852) 3163-3288 Fax: (852) 3163-3289

The research report is prepared by AMTD Global Markets Limited ("AMTD") and is distributed to its selected clients.

This research report provides general information only and is not to be construed as an offer to sell or a solicitation of an offer to buy any security in any jurisdiction where such offer or solicitation would be illegal. It does not (i) constitute a personal advice or recommendation, including but not limited to accounting, legal or tax advice, or investment recommendations; or (ii) take into account any specific clients' particular needs, investment objectives and financial situation. AMTD does not act as an adviser and it accepts no fiduciary responsibility or liability for any financial or other consequences. This research report should not be taken in substitution for judgment to be exercised by clients. Clients should consider if any information, advice or recommendation in this research report is suitable for their particular circumstances and seek legal or professional advice, if appropriate.

This research report is based on information from sources that we considered reliable. We do not warrant its completeness or accuracy except with respect to any disclosures relative to AMTD and/or its affiliates. The value or price of investments referred to in this research report and the return from them may fluctuate. Past performance is not reliable indicator to future performance. Future returns are not guaranteed and a loss of original capital may occur.

The facts, estimates, opinions, forecasts and any other information contained in the research report are as of the date hereof and are subject to change without prior notification. AMTD, its group companies, or any of its or their directors or employees ("AMTD Group") do not represent or warrant, expressly or impliedly, that the information contained in the research report is correct, accurate or complete and it should not be relied upon. AMTD Group will accept no responsibilities or liabilities whatsoever for any use of or reliance upon the research report and its contents.

This research report may contain information from third parties, such as credit ratings from credit ratings agencies. The reproduction and redistribution of the third party content in any form by any means is forbidden except with prior written consent from the relevant third party. Third party content providers do not guarantee the timeliness, completeness, accuracy or availability of any information. They are not responsible for any errors or omissions, regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability of fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content. Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the suitability of securities for investment purposes, and should not be relied on as investment advice.

To the extent allowed by relevant and applicable law and/or regulation: (i) AMTD, and/or its directors and employees may deal as principal or agent, or buy or sell, or have long or short positions in, the securities or other instruments based thereon, of issuers or securities mentioned herein; (ii) AMTD may take part or make investment in financing transactions with, or provide other services to or solicit business from issuer(s) of the securities mentioned in the research report; (iii) AMTD may make a market in the securities in respect of the issuer mentioned in the research report; (iv) AMTD may have served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this research report or may be providing, or have provided within the previous 12 months, other investment banking services, or investment services in relation to the investment concerned or a related investment.

AMTD controls information flow and manages conflicts of interest through its compliance policies and procedures (such as, Chinese Wall maintenance and staff dealing monitoring).

The research report is strictly confidential to the recipient. No part of this research report may be reproduced or redistributed in any form by any means to any other person without the prior written consent of AMTD Asset Management Limited.

AMTD Fixed Income Research 3